

**Ainsley's Angels of America**  
**Budget Overview: 2023 Budget**  
 January - December 2023

	<b>Total</b>
<b>Revenue</b>	
410.000 Pledges and Contributions	630,000.00
420.000 Race Series Revenue	9,000.00
420.050 Run With Your Heart Jax, NC	15,000.00
420.100 Together We Shall Galway, NY	12,500.00
420.150 Yellow Stairway Pennsylvania	18,000.00
420.200 Wings Over the Red River	15,000.00
420.250 Sunset 5k Lake Charles	45,500.00
420.300 ArkAngel 5k Ft Smith	25,000.00
420.350 Cannonball Roll Raymond MS	15,000.00
420.400 Rolling on the Rocky Top Knoxville	10,000.00
420.450 Spread Your Wings Biloxi MS	10,000.00
420.500 Twilight 5k Houston TX	10,000.00
420.550 Hopyard Haunted 5k King George VA	14,000.00
420.600 Rollin' On The River Monroe LA	10,000.00
420.650 Frosty 5k Wilmington NC	5,000.00
<b>Total 420.000 Race Series Revenue</b>	<b>\$ 214,000.00</b>
430.000 Ragnar Race	39,996.00
440.775 MCM Revenue	70,000.00
450.000 Contribution and Jogger Grants Revenue	75,000.00
460.000 Finish Line Sales	39,996.00
<b>Total Revenue</b>	<b>\$ 1,068,992.00</b>
<b>Cost of Goods Sold</b>	
560.000 Cost of Goods sold	12,000.00
<b>Total Cost of Goods Sold</b>	<b>\$ 12,000.00</b>
<b>Gross Profit</b>	<b>\$ 1,056,992.00</b>
<b>Expenditures</b>	
610.000 Ambassador Expense	24,000.00
610.050 Ambassador Advertising/Promotional	24,000.00
610.055 Ambassador Equipment	144,000.00
610.057 Ambassador Expo & Education Events	10,008.00
610.060 Ambassador Merchandise	54,000.00
610.070 Ambassador Shipping, Storage & Delivery	7,560.00
610.150 Ambassador Service Fees	33,000.00
610.550 Ambassador Supplies & Materials	24,000.00
610.600 Ambassador Taxes & Licenses	5,160.00
610.620 Travel & Lodging	39,000.00
610.625 Rider Race Entry	6,000.00
<b>Total 610.000 Ambassador Expense</b>	<b>\$ 370,728.00</b>
620.000 Race Series Expense	0.00
620.050 Run With Your Heart Expense Jax, NC	10,000.00
620.100 Together We Shall Expense Galway NY	2,000.00
620.150 Yellow Stairway Expense Pennsylvania	6,000.00
620.200 Wings Over the Red River	5,000.00
620.250 Sunset 5k Expense Lake Charles	21,000.00
620.300 ArkAngel 5k Expense Ft Smith	9,000.00
620.350 Canonball Roll Expense Raymond MS	2,100.00
620.400 Rolling on the Rocky Top Expense Knoxville TN	4,800.00
620.450 Spread Your Wings Expenses Biloxi	3,375.00
620.500 Twilight 5k Expense Houston	5,000.00
620.550 Hopyard Haunted 5k Expense King George VA	5,000.00
620.600 Rollin' On The River Expenses Monroe LA	5,000.00
620.650 Frosty 5k Expense Wilmington	5,000.00
<b>Total 620.000 Race Series Expense</b>	<b>\$ 83,275.00</b>
630.000 Ragnar Race Expense	15,000.00
640.775 MCM Expense	32,000.00
650.000 Contribution and Jogger Grant Expense	113,400.00
660.000 Program Expenses	0.00
660.050 Advertising/Promotional	5,700.00
660.100 Auto/Fuel Expense	300.00
660.150 Bank Charges	720.00
660.200 Depreciation	68,136.00
660.250 Insurance	10,500.00
660.300 Legal & Professional Fees	13,250.00
660.350 Postage & Shipping	1,440.00
660.400 Repairs & Maintenance	600.00
660.450 Payroll Taxes	7,500.00
660.500 Salaries	72,100.00
660.550 Supplies	300.00
660.600 Taxes & Licenses	2,520.00
660.650 Website and Internet Fees	2,220.00
<b>Total 660.000 Program Expenses</b>	<b>\$ 185,286.00</b>
760.000 Fundraising Expense	3,000.00
760.450 Payroll Taxes	2,453.28
760.500 Salaries	22,800.00
<b>Total 760.000 Fundraising Expense</b>	<b>\$ 28,253.28</b>
860.000 General and Administrative Expenditures	0.00
860.450 Payroll Taxes	1,807.80
860.500 Salaries	16,800.00
<b>Total 860.000 General and Administrative Expenditures</b>	<b>\$ 18,607.80</b>
<b>Total Expenditures</b>	<b>\$ 846,550.08</b>
<b>Net Operating Revenue</b>	<b>\$ 210,441.92</b>